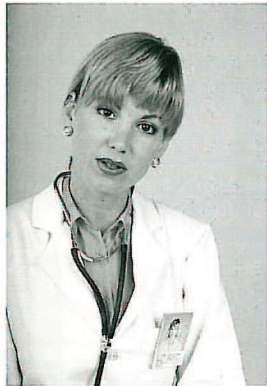


# BENEFITS

## HERE'S WHAT THE *SMARTLEASE* CAN DO FOR YOU:



- The lease covers it all—software, hardware, peripherals, training, customization, delivery, and installation
- Protect your bank lines
- Free up working capital
- Payments may be deductible as an operating expense
- Special below-market lease rates may be available
- Low monthly payments
- Small cash outlay
- Eliminate obsolescence
- Finance system upgrades

## INFOMED AND LEASESOURCE. SMART SOLUTIONS FOR HEALTHCARE PROVIDERS!

You're a good candidate for leasing if your established agency has a track record of good credit, stable cash flow, and favorable bank and trade references.

Call LeaseSource now to see if you qualify:  
800-422-8328.

LeaseSource, Inc.  
1530 Dunwoody Village Parkway  
Suite 204  
Atlanta, Georgia 30338  
800-422-8328  
770-395-0140  
Fax: 770-395-0922

Call InfoMed now to see if you qualify:  
800-InfoMed.

InfoMed  
A Simione Central Company  
1180 S.W. 36th Avenue  
Pompano Beach, Florida 33069  
800-InfoMed  
954-974-0707  
Fax: 954-975-3906

**Info Med**<sup>®</sup>  
LeaseSource, inc.

The Leasing Solution

# 100

## The SmartLease.

## Exclusively for InfoMed Customers...

**Info Med**<sup>®</sup>  
LeaseSource, inc.

The Smart Solution



# THE LEASING SOLUTION

## THE COST-EFFECTIVE WAY TO FINANCE INFOMED SOFTWARE SOLUTIONS.

InfoMed, a world leader in integrated information systems for healthcare providers, has teamed up with LeaseSource, Inc., one of the nation's premier healthcare lease funders. Why? To give you the financing you want for the solution you need.

Whether you're a Medicare or private duty agency... a single or multi-branch agency... stand alone facility or part of an integrated health delivery system (IHDS) ... we'll work with you closely to make sure you acquire the InfoMed information system of your choice. Easily. Quickly. Painlessly. And affordably.

## HOW YOU CAN SAVE MONEY WITH A LEASE.

A Gallup survey shows that 60% of U.S. businesses leases a portion of their equipment. Leasing allows you to use equipment and software to generate income with minimal capital investment. There is *no* down payment. *No* large cash outlay.

The fixed monthly payments on a lease are a hedge against inflation and are often lower than other financing methods. Plus, leasing covers such "hidden" costs as training, customization, delivery, and installation. The lease is all-inclusive.

### Smart Tip:



*Always buy what appreciates, lease what depreciates.*

Lease payments come out of pre-tax income, instead of after-tax profits. Since your bank lines are untouched, and there's no down payment, leasing preserves your cash—and frees working capital—so you can run your agency more productively.

## THE SMARTLEASE ADVANTAGE.

LeaseSource will finance 100% of your InfoMed purchase and may lock in your payments at special below-market lease rates, for a term of 12 to 60 months. Your initial investment is minimal—usually one or two advance payments. Plus, with leasing you can upgrade your system for just a few dollars more per month.

### Smart Tip:

*Get below-market lease rates ONLY through the SmartLease program.*



## THE SMARTLEASE. EASY. QUICK. AFFORDABLE.

Just mention leasing to your InfoMed representative. Or, call LeaseSource for a *free* credit analysis to find out the terms and payment options you may be eligible for. A simple one-page application is all it takes!

On leases up to 150K, you can be approved within hours. You may qualify for one of our more popular and flexible lease programs available, such as:

- Leases up to \$150,000 w/o financial statements
- Deferred payment plans; lease lines of credit
- Step-down leases: lease payments decrease as reimbursements decline

## FOR THE SMARTLEASE, MAKE THE SMART CALL. 800-422-8328.

Don't delay—call LeaseSource today, 800-422-8328 to find out if you qualify for the *SmartLease* program. It's the smart solution.

### Smart Tip:

*You wouldn't pay an employee five years in advance. Why do it for your software?*

THE SMART WAY TO BUY